

# The Rapid Oral Fluid Difference

Comparing Rapid Oral Fluid Screening And Lab Based Testing Scenarios



## Why Employers Are Making The Switch To OralTox

In today's competitive recruitment landscape, hiring qualified candidates fast while ensuring a safe, drug-free workplace is of critical importance. As employers set out to fill open positions, many run the risk of losing qualified candidates due to their inability to make on the spot job offers. For others, making the switch to rapid oral fluid has allowed them to hire the right talent faster than ever before and at a fraction of the cost.

Rapid oral fluid testing is fast, reliable and provides results in just minutes compared to lab based screening scenarios requiring days to secure the same qualitative result. With traditional lab based testing, employers are completing 90% of the work collecting, completing chain of custody forms and shipping samples without any of the benefits rapid screening provides.

Consider the following return on investment for a company conducting 40,000 pre-employment tests annually. With traditional lab based testing, the company is required to complete a chain of custody form for each of the 40,000 candidates. If each form takes approximately 2 minutes, that is over 1,300 hours of billable staffing hours required just for completing forms each year. Additionally, forms not completed with 100% accuracy require additional rework time in the form of affidavits, requiring even more time for corrective action.

## Immediate Results. Immediate Benefits.

- Expedite the hiring process and gets candidates to work immediately
- Observed collection procedure that can be done anytime and anywhere
- Rapid screens use the same immunoassay technology as lab screens
- Significant cost savings and increase in billable hours
- An ideal solution at places of employment, hiring events, and job fairs.
- Immediate savings (OralTox (\$8-10) vs. Lab Collection (\$20-40))
- Only inconclusive (non-negative) results are sent to a lab for further testing

Premier Biotech's mobile drug screening reader app integrates with pre-existing applicant tracking systems/software. Combined with OralTox, real-time, documented results provide employers with a true, end-to-end drug screening solution like none other.



## OralTox Collection Procedure (Expedited Hiring)

- Observed candidate collection
- Results available in minutes
- Candidates are eligible for hire immediately following negative result
- Only inconclusive (non-negative) results go to a lab for confirmation

## Lab Based Oral Fluid Collection Procedure

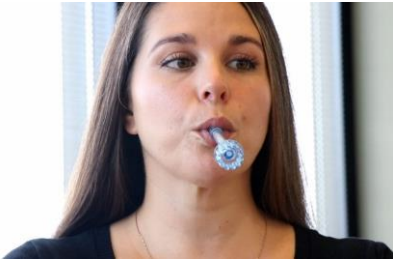
- Sample collected
- Security seal affixed to device
- Chain of custody form completed (2-3 min. average)
- Prepare sample and chain of custody in sample shipping bag
- Package samples into FedEx/UPS shipping bag
- Ensure courier delivers to samples to lab
- Results reported from lab 2 days later
- Candidate contacted for job offer days later - Risk found employment

## Save Time And Money By Making The Switch To OralTox

Truly in a league of its own, Premier Biotech's FDA 510(k) cleared rapid oral fluid device OralTox provides the ability to make job offers on the spot by obtaining pre-employment drug screening results within minutes. OralTox is FDA 510(k) cleared and the only rapid oral fluid device to contain an assay for Oxycodone. OralTox, combined with Premier Biotech's mobile drug screening app offers real-time results and reporting.

- FDA 510(k) cleared device for 8 drugs including, AMP, COC, MTD, MET, OPI, OXY, PCP, THC (Additional panels available)
- Proven accuracy and sensitivity backed by laboratory (LC-MS/MS) results
- Patented design with one drug per strip
- Built-in saturation indicator changes color when a sufficient sample has been collected

## Hire Qualified Candidates Before The Competition



### Observed Collection

The OralTox collection process is 100% observed and easy to administer.



### Fast Results in Just Minutes

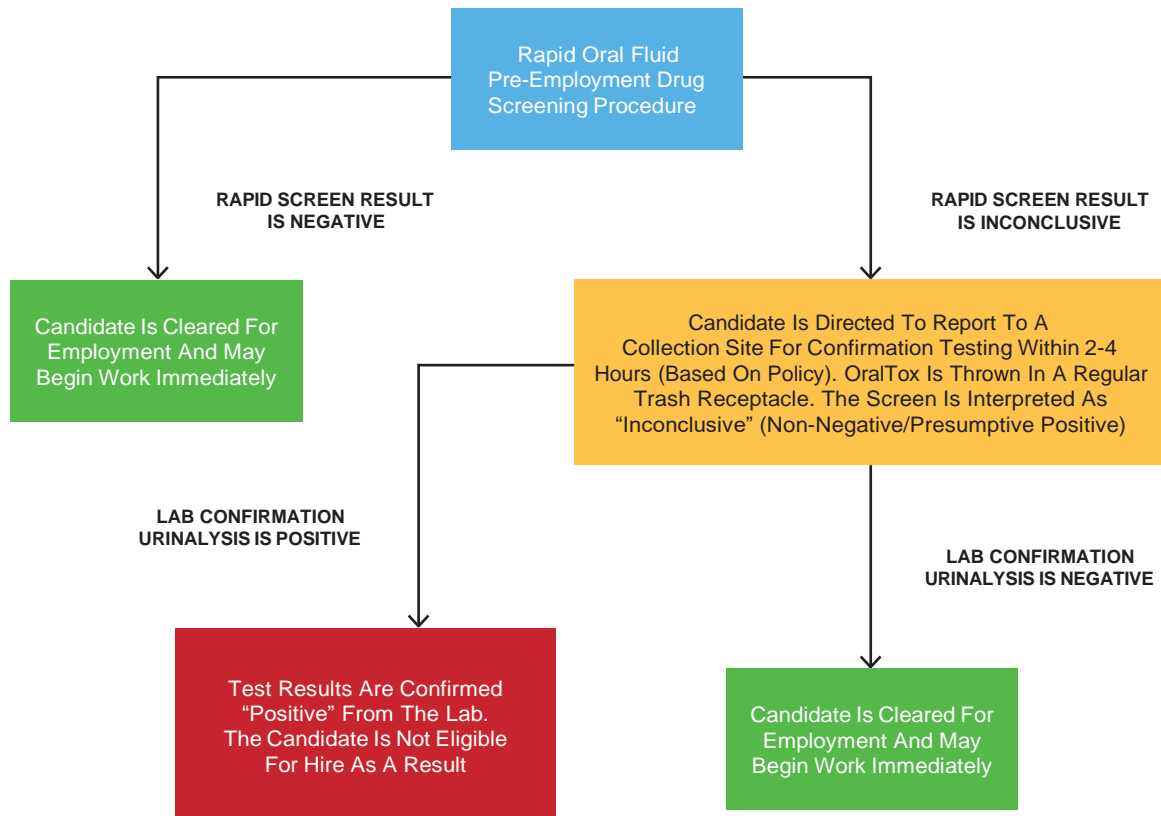
Easy to interpret, accurate results within minutes of activating the test.



### Immediate Job Offers

Hiring decisions can be made on the spot following a negative result.

## RAPID ORAL FLUID SCREENING PROCEDURE - AT A GLANCE



Contact applya at [sales@applya.com](mailto:sales@applya.com) For More Information About OraltoxAnd The Many Advantages Rapid Oral Fluid Screening Can Provide.